



AutoNation Ford
Tustin

Date: 12/02/2025 2:12 PM Manager:
ID: 71476154 Associate:

Customer:
Address: , 92782

Phone:
Email:

VEHICLE



2018 Honda Odyssey RL6H7JJXW EX-L

Stock #: JB003330
Mileage: 82406
VIN: 5FNRL6H74JB003330
Warranty: AutoNation Certified

PRICE INDEX

Black Book

AutoNation

\$ 23,125

\$ 20,998

\$2,127 below Black Book® value *

PURCHASE OPTION

AutoNation Price		\$20,998.00
Sales Tax (estimate):	+	\$1,633.93
Registration	+	\$71.00
Doc Fee	+	\$85.00
Vehicle License Fee	+	\$137.00
ELEC FILING FEE AVRS	+	\$35.00
Smog Fee to Seller	+	\$50.00
Smog Fee to State	+	\$8.25
Smog Exemption	+	\$8.00
CHP Fee	+	\$32.00
Plate Fee	+	\$1.00
Smog Abatement	+	\$20.00
Balance Due (estimate):		\$23,079.18

TRADE



We'll Buy Your Car

We provide a Guaranteed Trade-In Offer honored for 7 days or 500 miles at any of our locations.

FINANCE OPTIONS

Cash Down	36 Months 10.99% APR	48 Months 10.99% APR	60 Months 11.99% APR
\$2,000	\$694	\$548	\$472
\$4,000	\$628	\$496	\$427
\$6,000	\$562	\$444	\$382

Notes:

By signing below, you agree that AutoNation and its partner AutoComplete may contact you via text message, using an automated telephone dialing system, to the mobile number you provided to offer insurance and other related services and products. Your consent is not a condition of the purchase of any good or service and you may opt out at any time. **Appearance, Windshield, Theft and Dent Protection coverages are optional. Amounts above are ESTIMATES ONLY and may vary based on approved credit, applicable taxes, vehicle selection, trade value(s), estimated payoff, etc. Final payments and terms may vary. The AutoNation Price Index is provided to assist you with your vehicle purchase. Price does not include dealer/documentation fee, tax, registration, titling, or other government fees. Third party prices fluctuate daily/weekly and are provided as of 12/02/2025. Third party trademarks shown above are the property of their respective owners. Price quoted expires on the earlier of 12/03/2025 or upon expiration of the manufacturer incentives included in the quoted price.

X

12/02/2025

Buyer:

Date

X

12/02/2025

Sales Manager

Date