



Date: 4/10/2026
 Salesperson: _____
 Manager: Courtney McGonnell

FOR INTERNAL USE ONLY

CUSTOMER Kofi Navarro Home Phone : _____
 Address : MOUNT _____ Work Phone : _____
 E-Mail : _____ Cell Phone _____

VEHICLE
 Stock # : P008574 New / Used : Used
 Vehicle : 2025 Toyota 4Runner Hybrid Color : Ice
 Type : TRD Off Road Premium (A8) 4x48630F

TRADE IN
 Payoff : _____ 22,000
 Vehicle _____ Color : _____
 Type : V-Series 4dr Rear-Wheel Drive Sedan

Market Value Selling Price	62,776.00
Parks Plus	1,995.00
Total Purchase	64,771.00
Trade Allowance	34,000.00
Trade Difference	30,771.00
Taxable Fees (Estimated)	999.00
Doc Fee	139.95
Tax	1,964.60
Non Tax Fees	534.00
Balance	34,408.55

Customer Approval: _____ Management Approval: _____

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.

Valuing your trade

By trading in your car, and receiving a trade-in value of \$34,000.00, you receive a tax savings based on your trade-in amount. So this would be the same as if you were to sell you car for a cash value of \$36,040.00.

Actual Value	\$	34,000.00
Tax Savings	\$	2,040.00
Relative Allowance	\$	36,040.00

