AutoNation USA Chandler

Date: 03/07/2026 1:11 PM
ID: 72449118 **Associate:**

Customer: **Phone:**
Email:

VEHICLE



2020 Lexus ES 300h 9042 ES 300h Luxury

Stock #: LU011360
Mileage: 36971
VIN: 58AE21B1XLU011360
Warranty: AutoNation Certified

PRICE INDEX

Black Book	AutoNation
$ 34,975	$ 31,995

$2,980 below **Black Book®** value *

PURCHASE OPTION

AutoNation Price		**$31,995.00**
Sales Tax (estimate):	+	$2,495.61
Tire/Battery/MVWEA	+	$ 11.65
Registration	+	$8.25
Documentation Fee	+	$799.00
Lieu Tax	+	$537.52
Title	+	$4.00
Postage	+	$2.30
Air Quality	+	$1.50
Balance Due (estimate):		**$35,854.83**

TRADE

We'll Buy Your Car
We provide a Guaranteed Trade-In Offer honored for 7 days or 500 miles at any of our locations.

FINANCE OPTIONS

Cash Down	36 Months 11.99% APR	48 Months 11.99% APR	54 Months 11.99% APR
$3,000	**$1,097**	**$870**	**$795**
$4,000	**$1,064**	**$843**	**$770**
$5,000	**$1,030**	**$817**	**$746**

Notes:

By signing below, you agree that AutoNation and its partner AutoComplete may contact you via text message, using an automated telephone dialing system, to the mobile number you provided to offer insurance and other related services and products. Your consent is not a condition of the purchase of any good or service and you may opt out at any time. **Appearance, Windshield, Theft and Dent Protection coverages are optional. Amounts above are ESTIMATES ONLY and may vary based on approved credit, applicable taxes, vehicle selection, trade value(s), estimated payoff, etc. Final payments and terms may vary. The AutoNation Price Index is provided to assist you with your vehicle purchase. Price does not include dealer/documentation fee, tax, registration, titling, or other government fees. Third party prices fluctuate daily/weekly and are provided as of 03/07/2026. Third party trademarks shown above are the property of their respective owners. Price quoted expires on the earlier of 03/08/2026 or upon expiration of the manufacturer incentives included in the quoted price.

X _____ 03/07/2026
Buyer: Date

X _____ 03/07/2026
Sales Manager Date

CarEdge