

Date: 01/06/2026 1:29 PM Manager:
ID: 71934493 Associate:

Customer: Phone:
Address: Email:

VEHICLE



2019 Lincoln Navigator J2L Reserve
Stock #: KEL15299
Mileage: 54481
VIN: 5LMJJ2LT2KEL15299
Warranty: AutoNation Certified

PRICE INDEX



AutoNation

\$ 38,048

\$ 37,498

\$550 below Kelley Blue Book® value *

PURCHASE OPTION

AutoNation Price		\$37,498.00
Sales Tax (estimate):	+	\$2,377.52
Electronic Filing Fee	+	\$299.00
DEALER SERVICES FEE****	+	\$995.00
REG/TAG/TITLE FEE	+	\$450.00
Balance Due (estimate):		\$41,619.52

TRADE



We'll Buy Your Car

We provide a Guaranteed Trade-In Offer honored for 7 days or 500 miles at any of our locations.

Notes:

By signing below, you agree that AutoNation and its partner AutoComplete may contact you via text message, using an automated telephone dialing system, to the mobile number you provided to offer insurance and other related services and products. Your consent is not a condition of the purchase of any good or service and you may opt out at any time. **Appearance, Windshield, Theft and Dent Protection coverages are optional. Amounts above are ESTIMATES ONLY and may vary based on approved credit, applicable taxes, vehicle selection, trade value(s), estimated payoff, etc. Final payments and terms may vary. The AutoNation Price Index is provided to assist you with your vehicle purchase. Price does not include dealer/documentation fee, tax, registration, titling, or other government fees. Third party prices fluctuate daily/weekly and are provided as of 01/06/2026. Third party trademarks shown above are the property of their respective owners. Price quoted expires on the earlier of 01/07/2026 or upon expiration of the manufacturer incentives included in the quoted price. ©2026 Kelley Blue Book Co., Inc. All rights reserved. As of Edition for 32225. Values and pricing are the opinions of Kelley Blue Book, and the actual price of a vehicle may vary. The value and pricing information displayed for a particular vehicle is based upon the specification, mileage and/or condition information provided by the person generating this report. Kelley Blue Book assumes no responsibility for errors or omissions. The Kelley Blue Book® Typical Listing Price is representative of dealers' asking prices for a used car. It assumes that the vehicle has been fully reconditioned and has a clean title history. This price also takes into account the dealers' profit, costs for advertising, sales commissions and other costs of doing business. The final sale price will likely be less, depending on the car's actual condition, popularity, type of warranty offered and local market factors. In other words, it's the price you should expect a dealer to ask - not always the price you should pay. ****This charge represents costs and profit to the dealer for items such as inspecting, cleaning, and adjusting vehicles, and preparing documents related to the sale.

X

01/06/2026

Buyer:

Date

X

01/06/2026

Sales Manager

Date