

Lexus of Glendale

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Stock #: T35507
Model Code: 9005
Miles: 30581



Estimated Pricing Summary

\$35,988.00
VEHICLE SELLING PRICE⁸⁰

\$0.00
NET TRADE-IN

\$39,486.66
TOTAL ESTIMATED⁷⁵
NET AMOUNT DUE

FINANCE					
Options		CASHDOWN			
Term	Source	\$2,999	\$7,500	\$10,000	
60 MO.	Special	\$704.15	\$617.29	\$569.04	
72 MO.	Special	\$603.18	\$528.77	\$487.44	
84 MO.	Standard	\$592.19	\$519.14	\$478.57	

LEASE (REGULAR)		Miles / Year : 12000			
Options		CASHDOWN			
Term	Source	\$2,999	\$3,999	\$4,999	
27 MO.	Special	\$826.07	\$786.53	\$746.99	
36 MO.	Special	\$609.91	\$580.28	\$550.64	
39 MO.	Standard	NA	NA	NA	

Pricing	Total
Vehicle Selling Price ⁸⁰	\$35,988.00
Retail ⁸²	\$35,988.00
Dealer Price Adjustment ⁸³	\$0.00
Dealer Installed Accessories ⁷³	\$0.00

Optional Accessories ⁷³	\$0.00
Optional Protection Products ⁷⁴	\$0.00
Estimated Taxes & Fees	\$3,498.66

Cash Down	-
Net Trade-In	\$0.00
Total Incentives & Rebates ⁷⁷	\$0.00

Total Estimated Net Amount Due⁷⁵	\$39,486.66
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Cash

See page 2 for disclaimers and disclosures, and important information about this estimate

Payments calculated using this tool are estimates only based on information you provided. Actual prices and payments may be different. Financing payment calculations are based on APR and term. Lease payment calculations are based on term and annual mileage. Available on approved credit to very well qualified customers through Lexus Financial Services and participating Lexus dealers on certain new or certified used Vehicle(s). Not all customers will qualify.

73. Optional accessories are selected by you and are included in Other Amounts Financed. Dealer Installed Accessories are included in the price of the vehicle. Please see your Dealer for pricing. Prices and product availability are subject to change without notice.

74. Protection products are optional and not required to obtain credit. Not all products are cancelable; refer to individual protection product agreements' terms and conditions or ask your dealer.

75. Estimated Net Amount Due equals the Vehicle Selling Price including estimated Taxes and Fees plus any protection products minus applicable Incentives and/or Rewards and the Net Trade-In value. The pricing system gives you the ability to toggle the displayed estimated payment to either include or exclude the taxes and fees (including but not limited to title, license, registration, documentation and other dealer fees) that will be owed by you.

77. Financing through your Lexus dealer and their applicable lender is required for certain cash offers. In the estimation, this cash offer has been applied to the down payment. Limit one rewards per finance transaction. No cash payment will be made to consumer.

79. Total of Payments is comprised of monthly payment times the term.

80. Vehicle Selling Price is the vehicle price, as determined by your dealer and includes Delivery, Processing and Handling, and any manufacturer or dealer installed accessories or equipment.

82. MSRP + DPH includes manufacturer options and Delivery, Process and Handling fee (DPH), which may be subject to change at any time. Excludes taxes, title, license and dealer options, fees and charges. Dealer price will vary.

83. Dealer Price Adjustment is the price adjustment, as determined by your dealer, from MSRP + DPH to Vehicle Selling Price.

