

CAR LOFT

BUYERS ORDER

STOCK # CLV4190

Dealer Number: _____

Phone: _____

Fax: _____

DATE 04/20/2026

Purchaser's Name: SPENCER HARTMAN

Address: _____

Co-Purchaser's Name: _____

City,State, Zip: , ,

Cell Phone: _____

Home Phone: _____

D./State I.D.#: _____

Issuing State: _____

The above information has been requested so that we may verify your identity in accordance with the USA Patriot Act.

THE VEHICLE YOU ARE PURCHASING IS A: Used New VIN J TEZU5J R9G5124105

State Inspection No. _____ Delivery Date 04/20/2026

| YEAR | MAKE | MODEL | TRIM | BODY STYLE | COLOR | Odometer Reading | Odometer Status |
|------|--------|---------|---------|------------|--------|------------------|-----------------|
| 2016 | TOYOTA | 4RUNNER | SR5 4WD | SUV | Silver | 72,156 | Actual Miles |

PURCHASER'S LIEN HOLDER INFORMATION

Lien Holder: _____

Address: _____

City,State,Zip: _____

TRADE-IN VEHICLE INFORMATION

| Year | Make | Model | Body Style |
|------|------|-------|------------|
| | | | |

| Color | Odometer Reading | VIN |
|-------|------------------|-----|
| | | |

| Existing Lien Holder | Balance Owed |
|----------------------|--------------|
| | |

AS IS SALE

CONTRACTUAL DISCLOSURE STATEMENT (USED VEHICLES ONLY) THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.

FOR "AS IS" SALE ONLY! I UNDERSTAND THAT THIS VEHICLE IS BEING SOLD "AS IS" WITH ALL FAULTS AND IS NOT COVERED BY ANY DEALER WARRANTY. I UNDERSTAND THAT THE DEALER IS NOT REQUIRED TO MAKE ANY REPAIRS AFTER I BUY THIS VEHICLE. I WILL HAVE TO PAY FOR ANY REPAIRS THIS VEHICLE WILL NEED. (SEE #11 ON Page 3 of BUYER ORDER)

Purchaser _____ X

You have purchased a Service Contract between you and N/A

NO LIABILITY INSURANCE INCLUDED UNLESS SPECIFICALLY INCLUDED.

| SALE PRICE OF VEHICLE | | (1) | \$26,995.00 |
|---|--|-----------|-------------|
| Other Goods/Services | | (2) | \$0.00 |
| PROCESSING FEE | | (3) | \$999.00 |
| Sub Total (Taxable) (1+2+3) | | (4) | \$27,994.00 |
| Trade Allowance | | (5) | \$0.00 |
| Payoff Balance (Approx.) | | (6) | \$0.00 |
| Trade Equity (5-6) | | (7) | \$0.00 |
| Trade Difference (4-6) | | (8) | \$27,994.00 |
| State Title Tax (4.15 % of Line 4) | | (9) | \$1,161.75 |
| Title Registration Lien Fee Transfer | | (10) | \$55.75 |
| \$15.00 \$40.75 | | | |
| Taxable for Business License (4)-(5) (11) | | (11) | \$27,994.00 |
| Dealer's Business License Tax (0.15 % of line 11) | | (12) | \$41.99 |
| Service Contract (Including Tax Of 0.00) | | (13) | \$0.00 |
| On-Line Systems Filing Fee | | (14) | \$17.00 |
| Credit Card Transaction Fee | | (15) | \$0.00 |
| Inspection Fee | | (16) | \$20.00 |
| | | (17) | \$0.00 |
| GAP | | (18) | \$0.00 |
| VSI | | (19) | \$0.00 |
| Appearance Protection | | (20) | |
| Tire Wheel Protection | | (21) | |
| Theft Recovery | | (22) | N/A |
| Maintenance/Roadside Assistance | | (23) | N/A |
| SUBTOTAL | | (24) | \$29,290.49 |
| Total Down Payment | | (25) | \$0.00 |
| BALANCE DUE/FINANCED (25)-(24) | | (25)-(24) | \$29,290.49 |

By signing below, you (1) agree that this Buyers Order, together with any documents signed contemporaneously with this Buyers Order, contain the full and final agreement between you and CAR LOFT (hereafter, the "Dealer") (collectively, you and the Dealer are referred to as the "parties") concerning the purchase of the Vehicle (including but not limited to any financing, warranty, condition and spot delivery issues and supersedes and replaces all prior or contemporaneous agreements between the parties **including oral agreements**. (2) acknowledge that you have been given the opportunity to read all pages of this Buyers Order and all other documents before signing them, that you have reviewed and understood the documents before signing them, and that you have not signed any documents in blank; (3) acknowledge receipt of a true and completely filled in copy of all pages of this Buyers Order and, if applicable, any Retail Installment Sales Contract ("RISC") and other documentation executed in conjunction with this Buyers Order. You certify you are of legal age to buy a motor vehicle.

NO ORAL AGREEMENTS OR UNDERSTANDINGS SHALL BE BINDING. ANY CHANGE TO THIS BUYERS ORDER MUST BE IN WRITING.

Sales Rep: Christopher Fleming

Signed Purchaser _____

Approved: Authorized representative of dealership _____

Signed Co-Purchaser _____

ADDITIONAL AGREEMENTS BETWEEN THE DEALERSHIP AND THE PURCHASER(S)

It is further understood that the Order on the reverse side (Page 1) hereof is subject to the following terms and conditions:

- 1. Definitions** -In this Buyer's Order, "you" and "your" refer to all buyers who sign this Order. "We" "Dealer" and "Us" refer to CAR LOFT "Vehicle" refers to the purchased vehicle. "Trade-in" refers to any vehicle(s) that are traded to the Dealer in connection with the Vehicle's purchase. "RISC" refers to Retail Installment Sales Contract.
- 2. Trade-In Vehicle** - If the used motor vehicle which has been traded in as part of the consideration for the motor vehicle ordered hereunder is not to be delivered to Dealer until delivery of such motor vehicle, the used motor vehicle may be reappraised at that time by Dealer and such reappraised value shall determine the allowance made for such used motor vehicle. Trade-in vehicle shall be delivered in same condition as appraised with same equipment. Purchaser guarantees to deliver title free and clear of liens or encumbrances within five (5) days of signing this agreement. If pay-off on Purchaser's trade-in is more than estimated herein, Purchaser shall immediately pay said difference and, if lower, Dealer will return said amount. If a trade-in, title or equipment is not delivered as agreed, Dealer may cancel this purchase order and upon demand receive from purchaser payment of a pay-off an trade-in and/or seek remedies as set forth in the Default Paragraph herein, at the dealer's discretion. Purchaser [REDACTED] of loss ta trade-in vehicle until title reassigned.
- 3. Default** - In the event of default, which includes, but is not limited to (1) Purchaser's check is returned without payment; (2) promissory note not timely paid; (3) trade-in vehicle not delivered to dealer; (4) trade-in title not delivered unencumbered; (5) failure to cooperate and sign documents; and/or (6) failure or refusal of Purchaser to accept delivery of the motor vehicle ordered hereunder, Dealer shall be entitled, at its discretion, to the choice of remedies in this Agreement, which may be used separately or together, including (1) cancel purchase order; (2) repossess vehicle without notice; (3) rescind the sales transaction; (4) seek collection for amounts due; and/or (5) retain as liquidated damages any cash down payment made by Purchaser, and in the event a used motor vehicle has been traded in as a part of the consideration for the motor vehicle ordered hereunder, to sell such used motor vehicle and reimburse himself out of the proceeds of such sale for any actual damages suffered by Dealer as a result of such default. Dealer shall be entitled to recover from Purchaser far an event of default costs for repossession/collection, reasonable interest plus reasonable attorney's fees. Any waiver of all or part of a remedy is not a continuing waiver.
- 4. Conditions Beyond Dealer's Control** - Dealer shall not be liable for failure to deliver or delay in delivering the motor vehicle covered by this order where such failure or delay is due, in whole or part, to any cause beyond the control or without the fault or negligence of dealer. If the vehicle (as specified on the front of this Buyer's Order) is not delivered to you, Purchaser may cancel this order in which event, your deposit (if any) will be returned without interest, and if a used motor vehicle has been traded in as part of the consideration for such vehicle purchase (as specified on the front of this Buyer's Order), such used motor vehicle shall be returned to Purchaser upon payment of a reasonable charge for storage, repairs and reconditioning (if any) or, if such used motor vehicle has been previously sold by Dealer, the amount received therefor, less a selling commission of 15% and any expense incurred in storing, insuring, conditioning or advertising said used motor vehicle for sale, shall be returned to Purchaser. Dealer shall only be obligated to return deposit without interest, trade-in vehicle or the cash price of the trade-in vehicle as set forth above at Dealer's discretion..
- 5. Taxes** - Unless the Order expressly provides otherwise, the Vehicle's purchase price does not include any taxes imposed by any government authority with respect to such Vehicle prior to or at the time of delivery of the Vehicle to you. You assume and agree to pay any and all such taxes (including any amounts that may be above what is reflected in the Order) and any and all other taxes, except our income taxes, imposed on or incidental to the transaction covered by this Order, regardless of who may have the primary tax liability, to the extent not prohibited by law. In the event we are unable to register the Vehicle because of outstanding obligations you may have to the State in which the Vehicle is to be registered, you agree to pay all such charges upon demand and as a condition to our obligation to register the Vehicle. Alternatively, we may at our option pay such charges and you shall be responsible for reimbursing us for the same.
- 6. WARRANTY LIMITATIONS - DEALER HEREBY EXPRESSLY DISCLAIMS ALL WARRANTIES, EITHER EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, EXCEPT IF DEALER**
 - (1) AT TIME OF SALE OR WITHIN 90 DAYS THEREAFTER ENTERS INTO A SERVICE CONTRACT WITH BUYER OR
 - (2) PROVIDES DEALER'S WRITTEN WARRANTY IN WHICH CASE ANY IMPLIED WARRANTIES SHALL BE LIMITED TO THE DURATION OF SAID WRITTEN WARRANTY. THE DEALER NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY LIABILITY IN CONJUNCTION WITH THE SALE OF SUCH VEHICLE. THIS DISCLAIMER IN NO WAY AFFECTS THE TERMS OF A MANUFACTURER'S WARRANTY, IF ANY. FOR USED VEHICLES TO WHICH ANY MANUFACTURER'S WARRANTY APPLIES, SAID WARRANTIES ARE THE MANUFACTURER'S WARRANTIES ONLY AND NOT THE DEALER'S.

PURCHASER / [REDACTED] E [REDACTED] OF THE AGREEMENT AT THE CLOSING OF THIS SALE.

Purchaser [REDACTED] _____, [REDACTED] _____

7. Cash Transaction - In the case of a cash transaction, title to the ordered vehicle shall not pass to the Purchaser until the Dealer shall have received, in cash, the full amount of the unpaid balance. However, the Dealer may, at its discretion, pass title to the ordered vehicle prior to receipt of the full amount of the unpaid balance. The passing of title prior to receipt of the full cash amount of unpaid balance shall not relieve Purchaser's obligation to pay, in full, the unpaid balance as shown on page 1 hereof. In the event that the transaction covered by the order is not a cash transaction, Purchaser agrees to execute, before or at the time of delivery of the ordered vehicle, such conditional sales contracts and other Instruments as may be required by Dealer.

8. Financing or Leasing - You agree if a financing source other than the one originally contemplated agrees to purchase the installment sales contract, lease agreement, or other financing instrument on the same terms and conditions as the original financing source, you will execute the documents necessary to effect such a change and recognize the new financing source as the holder of the financing agreement. In the event the proposed installment sale contract or lease agreement is not approved under the terms agreed to with us or we are unable to complete the assignment of the installment contract or lease agreement to a third party funding source, you will be required to return the Vehicle unless you pay us the balance due on this Order.

9. Attorney's Fees - In any litigation, arbitration or other proceeding arising out of or related to this transaction or the vehicle, if the Dealer prevails, in whole or in part, in the litigation, arbitration or processing, the Buyer [REDACTED] the Dealer all attorney fee, expert witness fee, litigation cost (including deposition costs and other expenses), and court costs associated with any such claim(s) the Dealer prevails on. Buyer [REDACTED] fee-shifting provision is a material inducement to Dealer's agreement to enter into this transaction.

10. Governing Law - This Order will be governed by and construed in accordance with federal laws and the laws of the Commonwealth of Virginia, without regard to its conflict of laws rules. The parties hereto waive trial by jury with regard to any claim, dispute or controversy of any kind or nature whatsoever between them, whether sounding in contract, tort, statute, regulation, misrepresentation, fraud, or otherwise, arising out of or relating in any way to the purchase, sale, condition, disclosures, advertising, financing, ownership, use, attempted return, or rescission of the vehicle or this transaction. The parties waive the right to participate in any class action, collective action, private attorney general action, or representative proceeding. All claims shall be brought and resolved on an individual basis only

11. USED VEHICLE DISCLOSURE - THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. THE INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE. GUIA PARA COMPRADORES DE VEHICULOS USADOS LA INFORMACIÓN QUE VE EN EL FORMULARIO DE LA VENTANILLA PARA ESTE VEHICULO FORMA PARTE DEL PRESENTE CONTRATO. LA INFORMACIÓN DEL FORMULARIO DE LA VENTANILLA DEJ A SIN EFECTO TODA DISPOSICIÓN EN CONTRARIO CONTENIDA EN EL CONTRATO DE VENTA.

UNDER STATE LAW FAILURE TO PROVIDE THIS OR AN "AS IS" SALE DISCLOSURE MAY SUBJECT DEALER TO UP TO \$1,000 CIVIL PENALTY, AND MAY ALLOW BUYER TO CANCEL SALE WITHIN 30 DAYS.

12. Notice of Dealer-Arranged Financing. "IF YOU ARE FINANCING THIS VEHICLE PLEASE READ THIS NOTICE: YOU ARE PROPOSING TO ENTER INTO A RETAIL INSTALLMENT SALES CONTRACT WITH THE DEALER. PART OF YOUR CONTRACT INVOLVES FINANCING THE PURCHASE OF YOUR VEHICLE. IF YOU ARE FINANCING THIS VEHICLE AND THE DEALER INTENDS TO TRANSFER YOUR FINANCING TO A FINANCE PROVIDER SUCH AS A BANK, CREDIT UNION, OR OTHER LENDER, YOUR VEHICLE PURCHASE DEPENDS ON THE FINANCE PROVIDER'S APPROVAL OF YOUR PROPOSED RETAIL INSTALLMENT SALES CONTRACT. IF YOUR RETAIL INSTALLMENT SALES CONTRACT IS APPROVED WITHOUT A CHANGE THAT INCREASES THE COST OR RISK TO YOU OR THE DEALER, YOUR PURCHASE CANNOT BE CANCELLED. IF YOUR RETAIL INSTALLMENT SALES CONTRACT IS NOT APPROVED THE DEALER WILL NOTIFY YOU VERBALLY OR IN WRITING. YOU CAN THEN DECIDE TO PAY FOR THE VEHICLE IN SOME OTHER WAY OR YOU OR THE DEALER CAN CANCEL YOUR PURCHASE. IF THE SALE IS CANCELLED, YOU NEED TO RETURN THE VEHICLE TO THE DEALER WITHIN 24 HOURS OF VERBAL OR WRITTEN NOTICE IN THE SAME CONDITION IT WAS GIVEN TO YOU, EXCEPT FOR NORMAL WEAR AND TEAR. ANY DOWN PAYMENT OR TRADE-IN YOU GAVE THE DEALER WILL BE RETURNED TO YOU. IF YOU DO NOT RETURN THE VEHICLE WITHIN 24 HOURS OF VERBAL OR WRITTEN NOTICE OF CANCELLATION, THE DEALER MAY LOCATE THE VEHICLE AND TAKE IT BACK WITHOUT FURTHER NOTICE TO YOU AS LONG AS THE DEALER FOLLOWS THE LAW AND DOES NOT CAUSE A BREACH OF THE PEACE WHEN TAKING THE VEHICLE BACK. IF THE DEALER DOES NOT RETURN YOUR DOWN PAYMENT AND ANY TRADE-IN WHEN THE DEALER GETS THE VEHICLE BACK IN THE SAME CONDITION IT WAS GIVEN TO YOU, EXCEPT FOR NORMAL WEAR AND TEAR, THE DEALER MAY BE LIABLE TO YOU UNDER THE VIRGINIA CONSUMER PROTECTION ACT."

13. Signing of Other Documents: You agree to sign any and all documents necessary to complete the terms of this transaction.

PURCHASER [REDACTED] OF THE AGREEMENT AT THE CLOSING OF THIS SALE.

Purchaser [REDACTED]

