

Customer:
Address:

Phone:
Email:

Date: 07/03/2026 4:18 PM Manager:
ID: 74424634 Associate:

VEHICLE



2027 Honda HR-V RZ1H7VJW EX-L

Stock #: VM701203
Mileage: 2
VIN: 3CZRZ1H77VM701203
Warranty: Manufacturer Warranty

PRICE INDEX



MSRP **AutoNation**

\$ 32,200

\$ 31,900

\$ 29,914

\$2,286 below Kelley Blue Book® value Plus Rebates *

PURCHASE OPTION

MSRP		\$31,900.00
AutoNation Savings	-	\$1,986.00
Rebate:	-	\$500.00
AutoNation Price		\$29,414.00
Door Edge Guards	+	\$299.00
Vehicle Selling Price:		\$29,713.00
Sales Tax (estimate):	+	\$2,651.08
Tire/Battery/MVWEA	+	\$ 8.75
Registration	+	\$73.00
Doc Fee	+	\$85.00
Vehicle License Fee	+	\$197.00
ELEC FILING FEE AVRS	+	\$37.00
CHP Fee	+	\$34.00
Smog Abatement	+	\$27.00
CA Weight Fee	+	\$24.00
CA TIF	+	\$132.00
Balance Due (estimate):		\$32,981.83

TRADE



We'll Buy Your Car

We provide a Guaranteed Trade-In Offer honored for 7 days or 500 miles at any of our locations.

FINANCE OPTIONS

Cash Down	33 Months Rebates : \$500 7.91% APR	45 Months Rebates : \$500 8.01% APR	54 Months Rebates : \$500 8.76% APR
\$2,000	\$1,052	\$802	\$699
\$3,000	\$1,018	\$777	\$677
\$4,500	\$967	\$738	\$643

LEASE OPTIONS

Cash Down	24 Months Rebates : \$500 15,000 Miles	36 Months Rebates : \$500 15,000 Miles
\$2,000	\$503	\$452
\$3,000	\$456	\$420
\$4,500	\$385	\$372

Notes:

By signing below, you agree that AutoNation and its partner AutoComplete may contact you via text message, using an automated telephone dialing system, to the mobile number you provided to offer insurance and other related services and products. Your consent is not a condition of the purchase of any good or service and you may opt out at any time. **Appearance, Windshield, Theft and Dent Protection coverages are optional. Amounts above are ESTIMATES ONLY and may vary based on approved credit, applicable taxes, vehicle selection, trade value(s), estimated payoff, etc. Final payments and terms may vary. The AutoNation Price Index is provided to assist you with your vehicle purchase. Price does not include dealer/documentation fee, tax, registration, titling, or other government fees. Third party prices fluctuate daily/weekly and are provided as of 07/03/2026. Third party trademarks shown above are the property of their respective owners. Price quoted expires on the earlier of 07/04/2026 or upon expiration of the manufacturer incentives included in the quoted price. ©2026 Kelley Blue Book Co., Inc. All rights reserved. As of Edition for 91355. Values and pricing are the opinions of Kelley Blue Book, and the actual price of a vehicle may vary. The value and pricing information displayed for a particular vehicle is based upon the specification, mileage and/or condition information provided by the person generating this report. Kelley Blue Book assumes no responsibility for errors or omissions. The Kelley Blue Book® Fair Purchase Price for new cars is an estimate of what a consumer can reasonably expect to pay this week in their area for a new vehicle configured with their selected options, excluding taxes, title, fees and any available rebates or incentives. It's based on actual new-car transactions, plus data from other reliable third-party sources as well as market conditions.

X

07/03/2026

Buyer:

Date

X

07/03/2026

Sales Manager

Date